



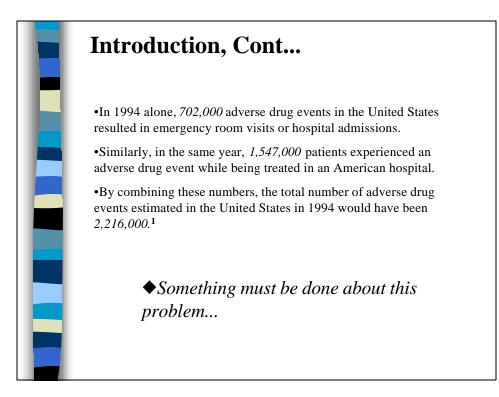
## Introduction...

•It has become the norm that hundreds of new, ever-potent, and pharmacologically diverse medicines are released into the mainstream pharmaceutical market every year.

•With the release of these drugs, great strides have been accomplished in treating previously inoperable disorders and improving the prognosis of patients everywhere.

•An ever-growing problem associated with these drugs, however, is the escalating occurrence of adverse drug events associated with their administration.

•The growing trend in preventable adverse drug events shows a drastic increase in number over a relatively short period of time.



# Demographics, Nature, and Causes of Adverse Drug Events...

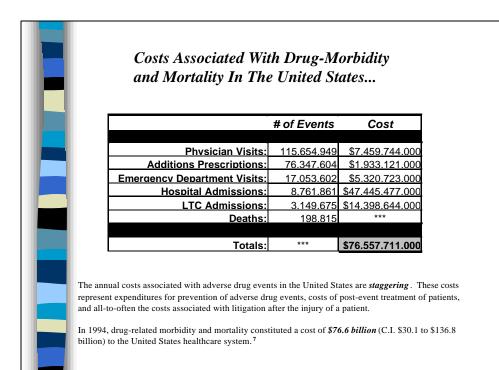
### **Definition:**

•An *adverse drug event* will be classified as, "any noxious, unintended, and undesired effect of a drug, which occurs at doses used in humans for prophylaxis, diagnosis, or therapy. This definition excludes therapeutic failures and intentional misuse of a drug in abuse or poisoning. This definition does include errors in administration".<sup>1</sup>

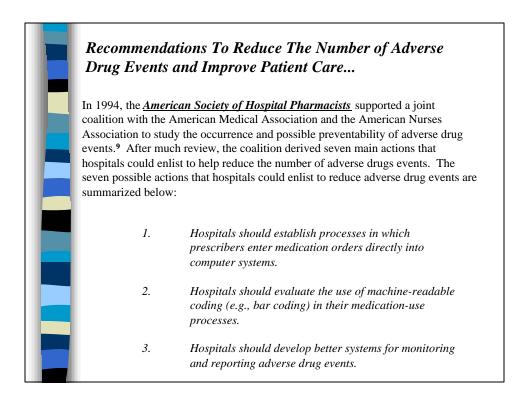
•Great efforts have been exhausted trying to find the nature, causes, and most importantly solutions to help halt the vast proliferation of *adverse drug events* associated with the administration of drugs.

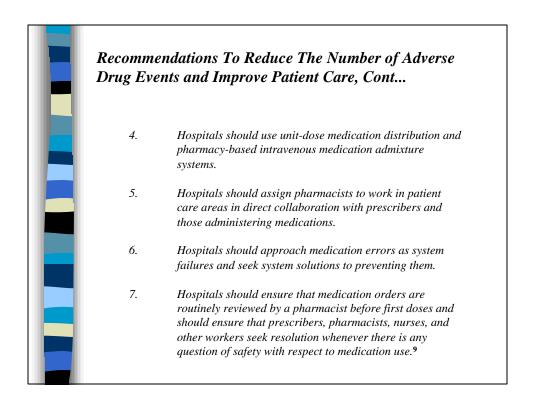
•Although there are no clear or complete solutions to this problem, recent advances in technology and drug distribution management show great promise in eliminating drug errors and eventually eliminating *adverse drug events*.

•Before exploring possible solutions to the problem, it is important to understand how *adverse drug events* occur and the <u>costs</u> associated with them.



	C I		· D · 10	0.4
	ses of L	Death In Ameri	ica During 195	94
	Ranking:	Disease State:	# of Deaths:	
	1st	Heart Disease	743,460	
	2nd	Cancer	529,904	
	3rd	Stroke	150,108	
	*4th	Adverse Drua Events	137.000	
	United State derived by I used, advers	rug events would constitute the fourth leading is if the upper limit (137,000 deaths) of the taih azarou et. al. were used. If the lower limit (7 e drug events would constitute the sixth cause lisease (101,077 deaths) and accidents (90,522	ulated critical interval 6,000 deaths) were of death after	
•The greatest c events is the lo		by the American healthcar life.	re system as a result of ad	lverse drug
This wou being cau drug ever	ld translate i sed by adve nts the <b>4</b> <sup>th</sup> lea	g events were believed to l nto 4.6% (106,000 of 2,28 rse drug events. Mathema iding cause of death in An adverse drug events in 19	6,000) of all deaths durin tically, this would make herica. The only other ca	ng 1994 adverse uses of



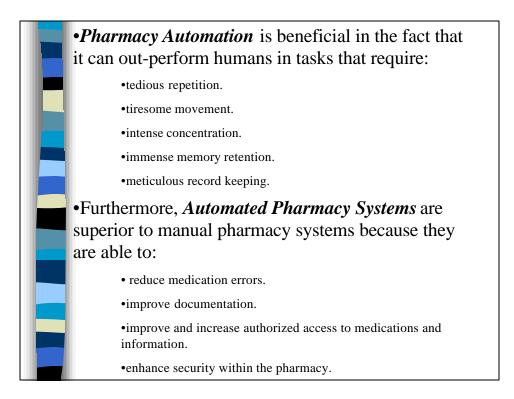


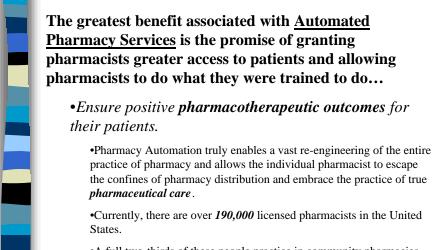


•All seven of these recommendations have the design and ability to greatly reduce the number of medication errors and adverse drug events in the United States.

•In order to realize the benefits of the above recommendations, essential system changes must be made.

•Currently, *Automated Pharmacy Services* show the greatest promise for fulfilling the proceeding seven recommendations and greatly reducing *Adverse Drug Events* in medication administration...





the confines of pharmacy distribution and embrace the practice of true

•Currently, there are over *190,000* licensed pharmacists in the United

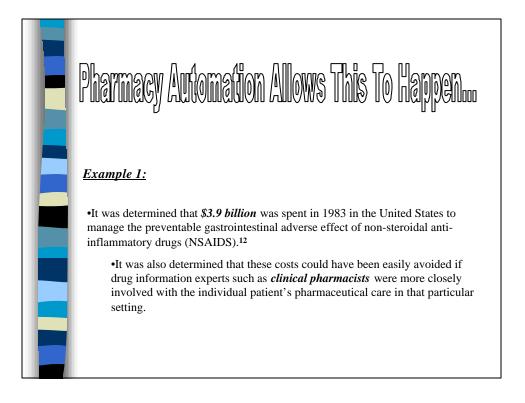
•A full two-thirds of these people practice in community pharmacies.

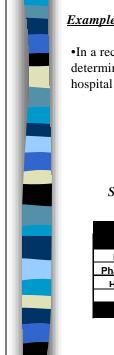
•By removing the burden of pharmacy distribution, pharmacists in the community settings would have direct contact with patients and an easier means of ensuring *pharmaceutical care* for their patients.

•This would also hold true for pharmacists working in the inpatient hospital setting ...

Company Name	Location	Company Name	Location
ADDS	Bellerica, MA	KVM Technologies	Houston, TX
ApotheTech	Colombus, OH	LifeServ Technologies	Clearwater, FL
Autros	Toronto, CAN	Lionville Systems	Wxton, PA
AutoMed Technologies	Buffalo Grove, IL	McKesson APS	Pineville, LA
Baxter Healthcare	Round Lake, IL	McKesson Automated Healthcare	San Francisco, CA
Bridge Medical	Solana Beach, CA	Medical Packaging Systems	Ringoes, NJ
Diebold	Canton, OH	Medical Technology Systems	Clearwater, FL
Health Care Systems	Birmingham, AL	NextRx	Bothell, WA
Health Systems Services	Houston, TX	Omnicell Technologies	Palo Alto, CA
Innovation Technologies	Johnson City, NY	Pyxis Corporation	San Diego, CA
Integrated Dispensing Systems		Script Pro	Shawnee Mission.
antogratica Eleptinoning Oyotomo			
•Just ten years ago, there automation products and	e were only five A 1 / or services. To	American firms that offered pha day, that number has grown to y year (Please see table above).	more than







#### Example 2:

•In a recent study performed by George Haig and Lori Kiser, it was determined that utilization of pharmacists on medical teams within hospital acute care wards was directly related to:

•reduced pharmacy costs and charges.

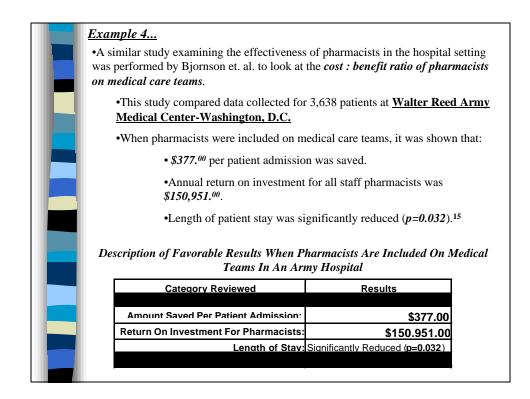
•reduced hospital charges.

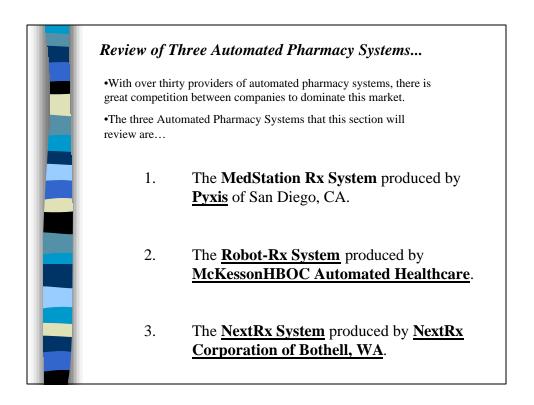
•reduced patient length of stay.<sup>13</sup>

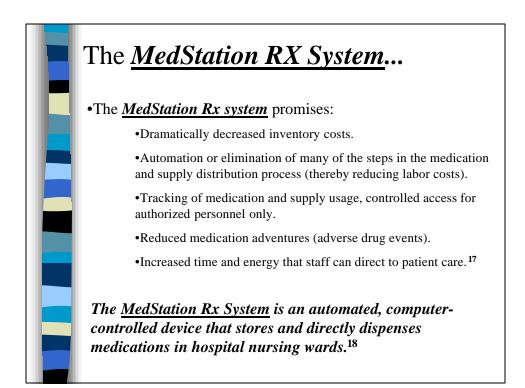
#### Savings Realized When Pharmacists Were Included On Patient Care Teams

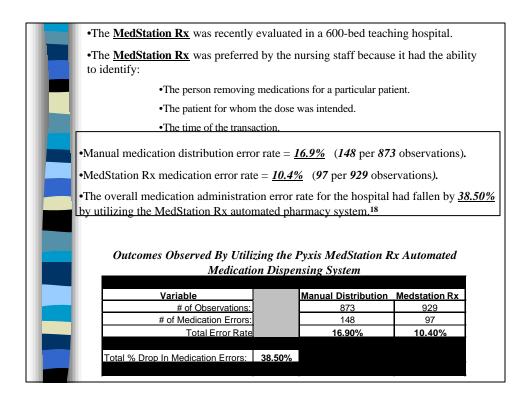
	Control Team (A)	Pharmacist Team (B)	p-Value
Pharmacy Costs:	\$278	\$173	0 0124
Pharmacy Charges:	\$1.020	\$652	0.0008
Hospital Charges:	\$8,187	\$6 122	0.0013
Length of Stav:	7.2 davs	5.9 davs	0.0036
Lendth of Stav:	7.2 davs	5.9 davs	0.0030

Examp	<u>le 3:</u>			
dispens	ly, the most convincing evidence promoting the final functions and inclusion into clinical medical and the Journal of the American Medical A	al teams was p		ıly 21.
	•The study, "Pharmacist Participation On Physici The Intensive Care Unit" was performed by Leap			
	•The study was designed to measure the effect of in Intensive Care Units of teaching hospitals.	pharmacist part	icipation on medical	l round
	Number of Preventable Adverse Dru Pharmacists Are Included On Io	0		
		Studv Group	Control Group	
	Rate of Preventable Ordering Adverse	Studv Group 3.5		
			10.4	
	Rate of Preventable Ordering Adverse Drug Events Per 1000 Patient Davs: Percentage Drop In Adverse Drug Events:	3.5 66%	10.4	
	Rate of Preventable Ordering Adverse Drua Events Per 1000 Patient Davs: Percentaae Drop In Adverse Drua Events: Cost Avoidance Realized When Pharn	3.5 66% nacists Are 1	10.4	
	Rate of Preventable Ordering Adverse Drug Events Per 1000 Patient Davs: Percentage Drop In Adverse Drug Events:	3.5 66% nacists Are 1	10.4	
	Rate of Preventable Ordering Adverse Drua Events Per 1000 Patient Davs: Percentade Drob In Adverse Drua Events: Cost Avoidance Realized When Pharr ICU Medical Tea	3.5 66% nacists Are I ums	10.4	
	Rate of Preventable Ordering Adverse Drua Events Per 1000 Patient Davs: Percentade Drob In Adverse Drua Events: Cost Avoidance Realized When Pharr ICU Medical Tea	3.5 66% nacists Are I ums	10.4 Included On Control Group	
	Rate of Preventable Ordering Adverse Drua Events Per 1000 Patient Davs: Percentage Drop In Adverse Drug Events: Cost Avoidance Realized When Pharr ICU Medical Tea	3.5 66% nacists Are I ums Studv Group	10.4 Included On Control Group N/A N/A	









## The *Robot-Rx system...*

•McKesson was one of the first companies to successfully build and deliver Automated Pharmacy Services that could save money and greatly reduce a medical facilities medication errors and resulting adverse drug events.

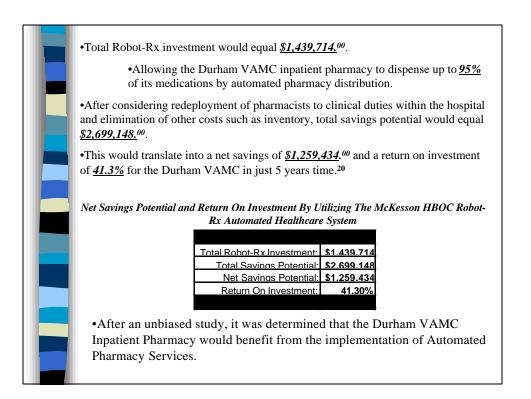
## •The Robot-Rx System is beneficial because it:

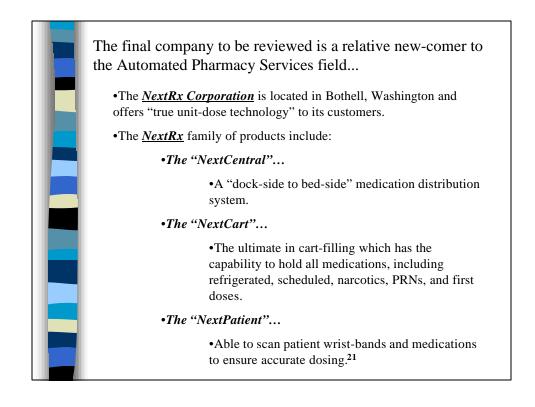
•Reduces pharmacy costs.

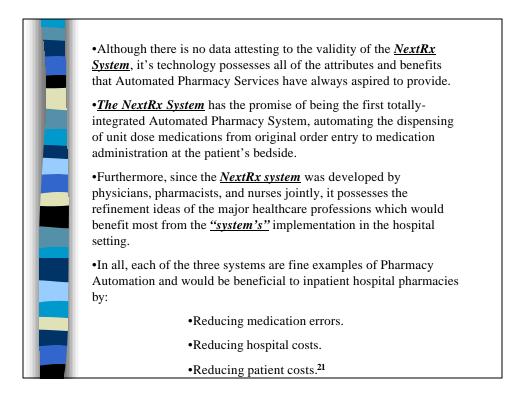
•Frees up pharmacists for clinical activities.

•Ensures proper prescribing, dispensing, administration of drugs, and medication monitoring.

•In July of 1999, <u>McKessonHBOC</u> performed a *cost : benefit analysis* to study the implementation of automated pharmacy services into the inpatient pharmacy of the Durham Veterans' Administration Medical Center in Durham, North Carolina.









#### Conclusion...

•In the pharmaceutical field, things change at an amazing pace. In the early 1960's, the newest technology that promised to revolutionize the practice of pharmacy was the use of unit-of-use or unit-dose packaging for the convenient dispensing of medications.<sup>22</sup> Now, dispensing medication is more of an art form than merely a function of a job. The pharmacist of the not-so-distant future will have to possess the knowledge of a clinical practitioner, a benevolent and kind counselor of patients, and possibly (to some extent) be a wizard of complex automated filling systems.

•In the past, Automated Pharmacy Systems were out of the reach of most health care facilities due to expense and the inability of pharmacy departments and nurses or physicians to agree on what they wanted from the technology.<sup>23</sup> Can American healthcare professionals ignore new technologies that are available and allow the widespread problems and related dangers of adverse drug events to continue to spiral upward and out of control? The answer is (quite simply) "no".

•As pharmaceutical healthcare providers, we have an inherent responsibility to continuously search out new means of improving patient therapy and outcomes. Before good pharmaceutical outcomes will ever be realized, the profession of pharmacy must cut loose the *Albatross* of adverse drug events that hangs around the neck of all American healthcare providers. Automated Pharmacy Services should be evaluated and adopted if they show a drastic reduction in the occurrence of adverse drug events. <u>The findings of this study firmly point in the direction of implementation of Automated Pharmacy Services in the inpatient hospital pharmacy setting</u>.

